

## IT 100 Milestone One Guidelines and Rubric

**Overview:** As you prepare to communicate the next steps in the consulting partnership between your organization, Business Consultants, and your client, New Hampshire Business Products, you will prepare three deliverables using office productivity applications. For Milestone One, you will prepare a draft of your first deliverable: a business letter created with Microsoft Word. You will be required to format and revise the business letter to summarize the findings of your initial meeting with the client and to request a follow-up meeting, using formatting and style conventions appropriate for the identified audience.

**Prompt:** First, review this scenario. Then apply audience-appropriate formatting and style conventions to a follow-up business letter for New Hampshire Business Products. Use the business letter content in this document.

Specifically, the following **critical elements** must be addressed:

- I. **Business Letter:** Apply audience-appropriate formatting and style conventions to a follow-up business letter for New Hampshire Business Products. Use the business letter content in the Word document provided.
  - A. Incorporate the business letter content into a business letter template. Word provides a business letter template.
  - B. Apply formatting conventions appropriate for the intended audience.
    - 1. Select a standard and consistent font and font size.
    - 2. **Format** the document with standard and consistent line spacing, margins, and indentation.
    - 3. Configure the data provided into a **table**.
  - C. Apply **revisions** to the provided draft to produce a document that is clear of typographical and formatting errors.

## Rubric

**Guidelines for Submission:** Your business letter must be submitted as a 1- to 2-page Microsoft Word document. Save the provided document to your computer and submit the revised version with the following naming convention: **businessletter\_v.2\_firstinitiallastname.docx**.

| Critical Elements         | Proficient (100%)                        | Needs Improvement (75%)                   | Not Evident (0%)                         | Value |
|---------------------------|--|---|--|-------|
| Business Letter: Template | Incorporates the business letter content | Incorporates the business letter content  | Does not incorporate the business letter | 20    |
|                           | into a business letter template          | into a template, but the template         | content into a business letter template  |       |
|                           |  | selection is not appropriate for a        |  |       |
|                           |  | business audience                         |  |       |
| Business Letter: Font and | Selects a standard and consistent font   | Selects a font and size, but font and/or  | Does not select an appropriate and       | 18    |
| Size                      | and font size                            | size selections are not appropriate for a | consistent font and font size            |       |
|                           |  | business audience, or font and/or font    |  |       |
|                           |  | size are not consistent throughout        |  |       |



| Business Letter: Format    | Formats the document with standard   | Formats the document but does not  | Does not format the document with  | 18 |
|----------------------------|--|--|--|----|
|                            | and consistent line spacing, margins,  | address all components, or formatting  | standard and consistent line spacing,  |    |
|                            | and indentation  | changes are not standard and consistent  | margins, and indentation   |    |
| Business Letter: Table     | Configures the data provided into a table  | Configures the data provided into a table, but table formatting distracts from the message or is not appropriate for a business audience, or information is missing from the table | Does not configure data provided into a table  | 20 |
| Business Letter: Revisions | Applies revision techniques to the provided draft to produce a document clear of typographical and formatting errors | Applies revision techniques to the provided draft, but the document produced contains some typographical and formatting errors, or revisions are not appropriate for the audience  | Does not apply revision techniques to the provided draft   | 16 |
| Articulation of Response   | Submission has no major errors related to grammar, spelling, syntax, or organization                                 | Submission has major errors related to grammar, spelling, syntax, or organization that negatively impact readability and articulation of main ideas                                | Submission has critical errors related to grammar, spelling, syntax, or organization that prevent understanding of ideas | 8  |
| Total                      |  |  |  |    |